



What Corporate Recruiters & Staffing Firms Say About *Advanced Online Recruiting Techniques*

The one-day course (presented as live seminar or online) taken by recruiters from **hundreds of companies** ranging from home-based placement firms to full HR departments of Fortune 500 companies:

Employers' In-House Recruiters gush over it:

"I typically don't rate [seminars] excellent-- This course was an awesome value! This seminar was very informative and realistic. You gave direction for us to build a cohesive recruiting strategy."
--*Maria Haddad, Lycos, Inc.*

"The binder and website are phenomenal tools!"
--*Lisa DeAngelis, Darwin Partners*

"I have attended the AIRS I and II seminars and found you covered the [topics] better in a shorter period of time."
--*Douglas Peck, Recruiter, Getronics USA*

"Lots of important information...nice to have such a knowledgeable expert impart this stuff and share in this forum."
--*Sandra Burns, CitiStreet*

"Thank you very much. I found the seminar yesterday very informative and useful...Excellent presentation...will be very useful in recruiting efforts."
--*Judy Gallagher, Smithsonian Astrophysical Observatory*

"This seminar was time well spent. You provided us with many good ideas and things I believe will generate more interest and excitement about Internet recruiting at my company."
--*Devon DeFrates, Foxboro Company*

"This information shared at this seminar enhanced my awareness greatly! There was much gained in viewing in the recruiting process from both the recruiter and candidate viewpoints, including the creative ways to open doors."
--*Genevieve Sabella, DataCare Corp.*

Visit

www.recruiting-online.com/testimonials.html
for many more, plus a link to our client list!

Staffing Firms & Contract Recruiters rave about it:

"I learned more from Glenn's hands-on training than from the AIRS I seminar for much more [money] which wasn't [hands-on]."
--*Cindy Thornton, Co-founder, The Gordon Group & former VP, Clear Point Consultants*

We recently selected Glenn Gutmacher's Advanced Online Recruiting Techniques seminar for our first class of 100 Virtual Recruiters. Since his course is available 24/7 many of our recruiters were able to complete the course within the first week... We are pleased that we chose Glenn and are happy to recommend him and his course.
--*Terry J. Risenhoover, Senior VP/Sales, ICS, Inc.*

"The course binder alone is worth at least \$100. The course can stop you from searching the wrong way online and save you a lot of time. It's really helpful!"
-- *Steve Reynolds, Founder, Professional Resources, Inc.*

"I have just finished the online-recruiting course. I found it to be very helpful and there are a lot of techniques and resources I am going to put to use."
-- *Myra Diaz, Contract Recruiter*

HR and other professional associations, too:

"Just want to email you a quick note to tell you again how much our members appreciated your [IPA National Conference morning] presentation - you do an excellent job, and as you can appreciate, because no one in IPA had ever attended one of your seminars, I didn't know if it would 'go over' with the membership...and it surely did! THANK YOU, GLENN...and I am hoping to persuade those in charge to get with you and have you come to our regional meetings. In the meantime, I will promote your seminar as much as I can."
-- *Elaine Romberg, Chairperson, Inter-City Personnel Associates*

"Thank you again for your presentation at the [NTSA Northern New England chapter] meeting last night. I was glad that we had a good turnout for you and I think many people liked the presentation. Would it be possible for you to email me the notes from last night's meeting? I...may be contacting you in the future to set up a company training for us. Thanks again."
-- *Lauren Holden, Chapter President, NTSA New England & Regional Recruiting Manager, Sapphire.com*

Questions? For rates, course formats, available bookings, etc., visit www.recruiting-online.com or contact us: training@recruiting-online.com (email), 508/930-9391 (tel), or 508/286-4135 (fax).